

Subject: **Temporary Price Adjustment Due to Raw Material Increases**

Dear Client,

Following our initial communication dated March 26th, 2026, in which we informed you of the increasing pressure related to rising raw material costs, and the subsequent planning related to the reduced availability of certain materials — in an effort to avoid speculation and indiscriminate price increases caused by tensions in the Gulf, of which you are all aware — we regret to inform you that we must proceed with a price adjustment for our products.

This adjustment is to be considered as resulting from force majeure and is therefore applied as a derogation from the existing contractual terms.

Our intention, in the spirit of maximum transparency, is to share with you the increases in raw material costs and, based on their impact, the effect on the final product.

Through a cost breakdown analysis (attached on the following page), we have decided to illustrate the effects on three main product categories. We have chosen this approach as we intend to manage the increase as a temporary surcharge, without modifying the existing price list; the percentage increase will be applied to each order line, both in the order confirmation and in the invoice. Should improvements occur in the coming weeks, we will be able — with the same level of transparency — to highlight any reductions in raw material costs and, consequently, their impact on the final products. Finally, we would like to emphasize that, as a matter of choice, Nicos has decided to apply only the increases related to raw materials, while absorbing — hopefully on a temporary basis — the increases in energy costs.

We would also like to clarify that orders already received, or currently being confirmed by Nicos, will not be subject to any increase.

No increases will be applied to orders received from the date of this communication up to and including Friday, May 8, provided that the requested delivery times are aligned with Nicos' standard production and shipping lead times.

Orders received between the date of this communication and May 8 inclusive, which require delivery times longer than **the standard lead times**, even if previously scheduled, will instead be subject to the increase indicated below.

Any delivery delays attributable to Nicos will not result in any increase for the client:

In detail:

- Castmarble → Shower trays: **7.9%**
- Castmarble → Washbasins: **7,7%**
- Solid Surface → Washbasins, Bathtubs, WC, bidets, bathroom accessories: **7,7%**

Hoping for a rapid return to more stable market conditions and with the expectation that the situation may improve in the coming weeks, we remain,

Best Regards,

Marco Montali
General Manager

CASTMARBLE/SHOWER TRAYS			
Processo	Item	Increase %	Contribution to final increase on product
-	Resin for shower trays	49,00%	6,4%
-	Catalyst	10,05%	0,2%
-	Calcium carbonate	9,69%	0,1%
-	Gelcoat	26,2%	0,4%
-	Packaging	9,0%	0,8%
-		0,0%	0,0%
-	Other costs (including energy)	0,0%	0,0%
	Total		7,9%

CASTMARBLE/WASHBASINS			
Processo	Item	Increase %	Contribution to final increase on product
-	Resin for shower trays	49,00%	6,7%
-	Catalyst	10,05%	0,2%
-	Calcium carbonate	9,69%	0,1%
-	Gelcoat	26,2%	0,0%
-	Packaging	9,0%	0,7%
-		0,0%	0,0%
-	Other costs (including energy)	0,0%	0,0%
	Total		7,7%

SOLID SURFACE/washbasins, toilet, bidet			
Processo	Item	Increase %	Contribution to final increase on product
-	Resin	25,04%	6,9%
-	Catalyst	12,57%	0,1%
-			0,0%
-	Packaging	9,0%	0,7%
-			0,0%
-		0,0%	0,0%
-	Other costs (including energy)	0,0%	0,0%
	Total		7,7%